



- TITLE:** Director of Training and Curriculum
- COMPANY:** ICx Technologies, Inc.
- LOCATION:** ICx Technologies, Inc.
Suburb of Atlanta or Orlando (TBD)
- SALARY:** Competitive
- MIN. REQ.:**
- **Minimum of 5 yrs experience**
 - **Bachelor's degree in related field**

The Director of Training and Curriculum provides strategic and tactical development and implementation of VAR, System User and in-house technical training services that educate others on the use and applications of ICx Technologies, software, devices and services. This position will report to the Vice President of Services in Rochester, New York.

The candidate should have a minimum of five (5) years experience (with at least 2 years of management experience) in software or related technical environment in a training capacity and involving curriculum design and training delivery. A bachelor's degree in a related field is preferred with experience or understanding of the physical or logical security industry a plus. He or she must have exceptional skills in a variety of training methods, to include classroom, web-based and tutorial guidance, as well as excellent writing skills, including business communications and client information. The candidate should possess outstanding presentation and organizational skills, proficiency with Microsoft Office, the ability learn new concepts quickly and familiarity with WebEx Web-conferencing.

ABOUT ICx

ICx Technologies is a leader in the development and integration of advanced sensor technologies for homeland security, force protection and commercial applications. Our proprietary sensors detect and identify chemical, biological, radiological, nuclear and explosive threats, and deliver superior awareness and actionable intelligence for wide-area surveillance, intrusion detection and facility security. By leveraging our unparalleled technical expertise, ICx pioneers the integration of these advanced sensors into effective security and commercial solutions.

DUTIES WILL INCLUDE BUT WILL NOT BE LIMITED TO:

- Develops the ICx training strategy, to include structure and resources, to meet VAR, System User and in-house training needs
- Develop and implement a pricing strategy for course offerings and ability to effectively manage to annual budget
- Build/combine training facilities into a single facility that encompasses all business unit products
- Aligns training with the needs of VAR and System User and develops and implements, or oversees the development and implementation of, targeted training solutions
- Combines training curriculums from multiple business units and technologies into a single, unified training program using multi-level and focused course offerings strategy
- Develops and implements training curriculum and courses using a variety of delivery methods, including web-based, instructor-led, blended learning and computer based tutorials
- Develops, enhances and revises training curriculum materials and resources as needed
- Ensures VAR, System User and in-house personnel are proactively trained and updated on new features/functionality/content pertinent to their role by providing appropriate onsite training as needed by project managing and coordinating through web-based training or other means
- Coordinates with Product Management and Marketing to ensure that product and company messaging and positioning is consistent with the company strategy and that training materials encompass new development
- Collaborates and communicates with other department heads and staff to facilitate relationships among members or various departments and to ensure client objectives are met
- Willingness and ability to deliver training content while developing instructor staff
- Develop eventual international training

ICx Technologies, Inc. offers an excellent benefits package, 401K and paid vacation and holidays. Interested candidates should send a resume in Word or PDF format to: careers@icxt.com or via fax to: (703) 678-2112 with the position title in the "Attention" line.